

Simplify your network

How to choose between a Cloud Managed or On-Premises network solution

Take a look at this guide to help you make the right decision for the network solution to best meet your business needs. While most companies offer just one solution, we consider your people, process, price and tools to give you two different network operating models to choose from: **On-Premises** or **Cloud Managed**.

Let's start with a brief definition of each solution...

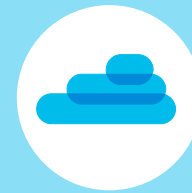


On Premises

When all management, control, hardware and software reside on location, we call this **On-Premises** or **On-Prem**.

On-Premises allows for maximum:

- Customization
- Flexibility
- Control of the network in your buildings or on campus.



Cloud Managed

When Wi-Fi is centrally managed and controlled from the cloud, we call this a **Cloud Managed network**. Costs include software license and support for cloud hosted services and purchase or lease of on-premises devices.

This model makes it easy to:

- Deploy
- Operate
- Manage networks with minimal IT support

Answer the questions on the next page to help you find the right fit for your organization.

Question 1

Do you have a small IT staff or a full IT department?

Small IT: You have minimal IT staff or a team that is stretched thin and needs a wired and wireless network that's simple, reliable, and secure. **Tally 1 for Cloud Managed!**

Full IT: Your company has support from an IT department of technical experts who want a customizable, converged wired and wireless network solution. **Tally 1 point for On-Premises!**

Question 2

Which is more important? A simple network with out-of-the-box deployment or customization, flexibility and control?

Simple: You want an easy-to-use solution out of the box. We can make that happen! **Tally 1 for Cloud Managed!**

Customized: You want a network that supports advanced features and dynamic service rollouts. Sounds good! **Tally 1 point for On-Premises!**

Question 3

Do you have security or regulatory restrictions to using a cloud-based solution?

No: Your organization is free of restrictions on the use of cloud-based solutions. **Tally 1 point for Cloud Managed!**

Yes: Regulations limit the data and applications that can be hosted in the cloud. You need to rely on on-premise management and control of your Wi-Fi. **Tally 1 point for On-Premises!**

Question 4

How do you prefer to purchase a solution?

Traditional: You prefer a more traditional purchase model. **Tally 1 point for On-Prem!**

Subscription: You prefer a subscription purchase that spreads the cost over several years. **Tally 1 point for Cloud Managed!**

Now that you've answered a few defining questions, you are on the way to better understanding which solution best fits your needs. Your answer may look something like this:

	On-Premises	Cloud-Managed
Small IT or Large IT	Large IT	Small IT
Out-of-the-box deployment or customization	Customization	Out-of-the-box
Cloud Restrictions	Yes	No
Traditional or Subscription	Traditional	Subscription

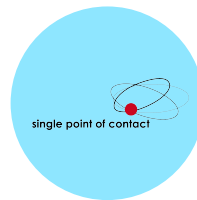
Tally up your answers and use the links below to plan your next steps



Learn more about
Cloud Managed



Learn more about
On-Premises



Speak with us to
get started



Discuss promos
and discounts

Single Point of Contact

Single Point of Contact has been consulting hundreds of businesses with their network and cloud requirement. From the perimeter to the end point, Single Point of Contact can help with integrating, monitoring and managing a Cisco or cloud network environment around the clock. Contact us today and our consultants will help determine if this is the right fit for you firm. Get in touch with our [cloud consulting department](#) today.